

Samil Power Co., Ltd.

Expert for PV Grid-tied Inverters ™

1. History



History of Samil Power

Samil Power is a spring-off company from the Samil Group.

Samil Group was founded in Korea in 1992 and focuses on research & design, manufacture and sales of variable speed drives and lift controllers.

Samil Power started in 2008 as Solar inverter OEM manufacturer.







1. History



Samil Group

Founded in Korea in 1992, focuses on research & design, manufacture and sales of variable speed drives and lift controllers.

Samil Power Wuxi

Founded in 2008 as Solar inverter OEM manufacturer, and focuses on string/three phase inverter R&D, global sales

Samil Power Shenzhen

Founded in 2009 focuses on research and design of **central solar inverters**, China sales

Samil Power Sugian

Founded in 2009 focuses on manufacture of solar inverters

Samil Power GmbH

Founded in 2010 focuses on European after-sales service, sales and marketing

Samil Power AU

Founded in 2010 focuses on Australian **after-sales service**, sales and marketing

Samil Power Beijing

Founded in 2011 focuses on **Chinese after-sales service**, sales and marketing

Samil Power Shanghai

Founded in 2011 focuses on **Chinese after-sales service**, sales and marketing

1.Location





- One Factory (34,000 M²) and one factory (200,000 M²) is building
- ▲ Two R&D Centers (5 storeys building in Wuxi and one in Shenzhen)
- More than six Sales and Service subsidiaries (Germany, Sydney, Beijing, Wuxi, Shenzhen, Shanghai, etc)

1.Location







Wuxi City R&D

Shenzhen City R&D

Suqian Factory Layout



1.Culture



 People: both R&D centers are leaded by professionals with Master and Doctor Degrees. More than six sales, marketing, and aftersales service subsidiaries are cross the globe. The workforce comprising more than 500 professionals, 30% of which are dedicated to R&D, is a key asset to Samil Power.

Our promise:

"To deliver high-efficiency, high-quality and high-reliability Solar inverters"

• Our slogan:

"Better Service Better Samil Power."



2. Certification





ISO, CE, TUV, VDE, DK, RD, G83





















France







Spain



Bulgaria







Belgium







Australia



Certification List of Samil Power Products														
Model	CE	TUV	China	Australia	Belgium	Bulgaria	Czech	France	Germany	Greece	Italy	Netherlands	Spain	UK
			Golden Sun	AS4777:2(3) AS/NZS 3100	VDE	VDE	VDE	VDE UTE C15-712-1	VDE	VDE	VDE ENEL 2010	VDE	VDE RD1663	G83/1 or G59/2
SolarRiver Series														
SolarRiver 1700TL	V			\checkmark	\checkmark	\checkmark	√	\checkmark	\checkmark	\checkmark	V	\checkmark	\checkmark	$\sqrt{}$
SolarRiver 2300TL	V			\checkmark	V	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	V	\checkmark	\checkmark	\checkmark
SolarRiver 3000TL	V			\checkmark	V	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	V	\checkmark	\checkmark	\checkmark
SolarRiver 3300TL	V	√	\checkmark	\checkmark	V	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	V	\checkmark	\checkmark	\checkmark
SolarRiver 4400TL	$\sqrt{}$	√	V	\checkmark	V	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	V	\checkmark	\checkmark	\checkmark
SolarRiver 5200TL	√	√	V	\checkmark	V	√	√	V	\checkmark	\checkmark	V	$\sqrt{}$	\checkmark	T6
SolarLake Series														
SolarLake 10000TL	$\sqrt{}$			\checkmark	V	√	√	\checkmark	\checkmark	\checkmark	V	\checkmark	\checkmark	T6
SolarLake 12000TL	$\sqrt{}$			\checkmark	V	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	V	\checkmark	\checkmark	T6
SolarLake 15000TL	√			\checkmark	V	√	\checkmark	√	\checkmark	\checkmark	V	\checkmark	\checkmark	T6
SolarLake 17000TL	√			V	V	√	√	√	\checkmark	\checkmark	V	\checkmark	\checkmark	T6
SolarOcean Series														
SolarOcean 100TL	√	T7	√								V		\checkmark	
SolarOcean 100	√	T7									V		\checkmark	
SolarOcean 250TL	√	T7	√								V		\checkmark	
SolarOcean 250	√	T7	V								V		\checkmark	
SolarOcean 500TL	√	T7	V								V		\checkmark	
Accessories														
SolarArray Combiner	√													
SolarEnvi Monitor	√													
SolarPower Manager	√													
Model	CE	TUV	China	Australia	Belgium	Bulgaria	Czech	France	Germany	Greece	Italy	Netherlands	Spain	UK
			Golden Sun	AS4777:2(3) AS/NZS 3100	VDE	VDE	VDE	VDE UTE C15-712-1	VDE	VDE	VDE ENEL 2010	VDE	VDE RD1663	G83/1 or G59/2



Single Phase PV Grid-tied Inverters

(SolarRiver series)



Three Phase PV inverters (SolarLake series)



Central PV Inverters with/without transformers (SolarOcean Series)















Single Phase PV Grid-tied Inverters (SolarRiver series)

With impressive efficiency up to 97.6%, They are specially designed for small and mid-range systems. They combine an excellent cost/performance ratio with a modern design.

SR1K5TLA1(1500W) SR2K2TLA1(2000W) SR2K8TLA1(2600W) SR3K3TLA1(3000W) SR4K4TLA1 (4000W) SR5KTLA1(4600W)

















Features of SR series 1.5-5.0KW inverters

Efficient

- Maximum efficiency of 97.6 %
- Wide range MPP voltage

Convenient

- Suitable for indoor and outdoor applications (IP65)
- Easy module configuration

Reliable

- Modern design with high-quality stainless steel housing.
- Reliable operation with multifunction protection













Three Phase PV inverters (SolarLake series)

Thanks to the new technology, SL series three-phase inverter meets all the requirements for grid support, thus it can be suited to almost any module configuration, and can be up to the megawatt range

SL10KLVA1(10,000W) SL12KLVA1(12,000W) SL15KLVA1(15,000W) SL17KTLA1(17,000W)













Features of SL series 10-17KW inverters

Efficient

- 1. Maximum efficiency of 98.2 %
 Adopt the technology of three-level invert to obtain higher efficiency up to max efficiency of 98.2% and European efficiency of 97.6%.
- 2. Wide range MPP voltage
 Separated MPPT with double channels; each MPPT has two input strings and flexible configuration and installation

Convenient

- 1. DC input voltage up to 1,000 V
- 2. Integrated grid management functions
- 3. Two MPP inputs

Reliable

- Modern appearance with high-quality stainless steel housing
- 2. Reliable operation with multifunction protection
- 3. Use plastic film capacitors to greatly extend the life time of inverters
- 4. Integrated DC switch
- 5. Able to ride through the fault grid





Central PV Inverters with/without transformers (SolarOcean Series)

With a power range from 100kW to 500kW they offer more flexible choices for PV power plants. Even working under non-full load conditions they offer leading edge efficiency, and a cost-effective performance for the PV power plant system.

SO100KTL(100,000W) SO100K(100,000W) SO250KTL(250,000W) SO250K (250,000W) SO500KTL(500,000W)





SO100KTL

Features of SolarOcean series 100~500KW inverters

- Leading edge efficiency
- DC input voltage up to 880 V/1000V
- Advanced DSP digital control techniques
- High-degree protection making the power station operate more reliable
- Multiple communication via RS232, RS485, Can Bus
- Easy to install, operate and maintain



Grid-tied System Accessories



SolarArray Combiner

It connects a number of PV strings to inverters, can greatly simplify the wiring and protect inverters



SolarPower Manager

It can monitor the system's operation, remote diagnostics and data acquisition conveniently. Customers can get real-time running status of the PV power system at any time.



SolarEnvi Monitor

It can measure the sunlight level. You can build your weather station for your solar power system

Product Advantages:



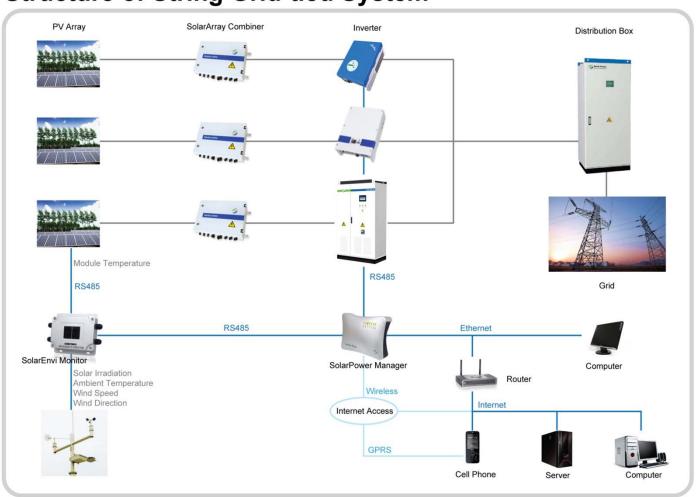
- 1. Strict Internal Total Quality Control.
- ▶ 2. Complete Product Series varies from 1.5kw~500kw
- 3. High efficiency and stability
- 4. Components and devices are sourced from world leading suppliers
- 5. Competitive price
- ▶ 6. IP65 water and dust protection.
- 7. Wide MPPT Range/Multi MPPTs for three phases
- 8. Multi-national certificates (already passed 12 countries testing).
- 9. Five years warranty and extended warranty up to 20 years

2. System Solutions



Grid-connected PV system

Structure of String Grid-tied System



2. Mounting System



Samil Power Mounting System



Samil Power dedicated to develop and produce panel mounting systems suitable for a wide variety of building types and climate zones. After years of efforts and accumulation of actual project experience. Samil power formed a system of professional solutions for multifarious power plants include flat roof mounting system, pitched roof mounting system, open ground mounting system etc.

From design, testing, to manufacturing, installation. We try best to make sure the mounting system safety, credibility.

All samil power mounting system need to pass the computer simulation tests and actual mechanical properties tests. Following all kinds of tough climatic challenges. tensile test, yield test,

We pass various quality tests and are certified by well-know global certification bodies.









Technical Data						
Installation site	Tile roof					
Rack Material	AL 6063-T6					
Tile & bolt Material	SUS 304					
Surface treatment	Anodizing AA15					
Wind load	40m/s					
Snow load	1000N/m²					
Warranty	25 years					

Sytr-81 tile roof mounting system

Sytr-81 tile roof solution is suitable for pitched roof. The Hooks are fastened onto the substructure by means of screw bolt. And another end are connected with the mounting system.

Advantage:

- · Adjustable clamp suitable for a vast array of solar panel thickness.
- 100% waterproof without penetration
- The hooks can be adjustable to cater to tiles with different thickness.
- Light weight





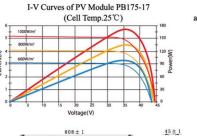
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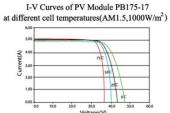
2. PV Module



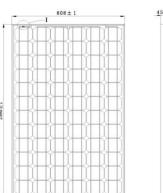
Type	SP235-60P	SP230-60P	SP225-60P	SP220-60P	SP215-60P	SP210-60P	SP205-60P		
Pmax[Wp]	235	230	225	220	215	210	205		
Vmp[V]	30.2	30.0	29.5	29.7	29.4	29.00	28.5		
Imp[A]	7.78	7.67	7.63	7.41	7.31	7.24	7.19		
Isc[A]	8.56	8.45	8.24	8.15	8.05	7.94	7.91		
Voc[V]	37.05	36.9	36.60	35.65	35.30	34.8	34.2		
Module Efficiency	14.47%	14.16%	13.85%	13.55%	13.24%	12.93%	12.63%		
Cell Technology	60 polycrystalline solar cells (156mm×156mm) in a 6 ×10 matrix connected in series								
MaximumSystem Voltage[V]				1000					
Voltage temperature coefficients				-0.38%/K					
Current temperature coefficients				+0.04%/K					
Power temperature coefficients				-0.54%/K					
Maximum Series Fuse Rating				15A					
Junction box				IP65 rated					
Dimensions	1650×992×50mm (L×W×H)								
Weight				19.5kg					
Operating Temperature			-4	40°C ~ +85°	C				
NOCT				47°C+/-2°C					

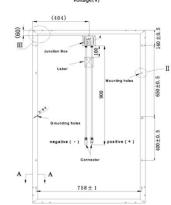
[•] The electrical data relates to standard test conditions[STC]:1000W/m²,AM 1.5,25°C;NOCT: Nominal Operating Cell Temperature.





Unit:mm







[•] Power tollerance:0~+ 3%.

2. Manufacture



Quality Control on Production Lines

- 1、IQC
- 3、PCBA FUT test
- 5. IP65 testing during assembling
- 7. T2 Automatic Products Function test

- 2 PCBA ICT test
- 4 T1 Automatic Products FUT test
- 6. Aging test (60°CX4hr + 45°CX20hr)
- 8. IP65 testing before packaging







2.Service



- Free pre-sales technical support;
- Regular product training;
- Free software and upgrade services.
- Technical Support Service
- •Replacement Service
- On-site Service
- Warranty Extention Service

















2. Warranty



- 1. Warranty Policy: replace single phase solar river series and three phase solar lake series if found faulty and provide onsite service for solar ocean series
- Tens of certified service partners across the globe –
 independent service providers, qualified distributors, and
 certified installers
- Samil Power service hotlines
- 4. Samil Power pays service partners for customers services











Service Advantages



1. Inverter Replacement

Service Partner-Installer, Distributor

For a justified warranty claim for an inverter with AC rated power of up to 17kw within the applicable manufacturer's warranty period, Samil Power will pay the installer/distributor a fixed-rate replacement fee for each additional unit that is replaced in the same system, plus half the amount. If a warranty extension was agreed, Samil Power continues to cover the fixed-rate replacement fee.

2. Inverter Maintenance Service Partner – BMK Group







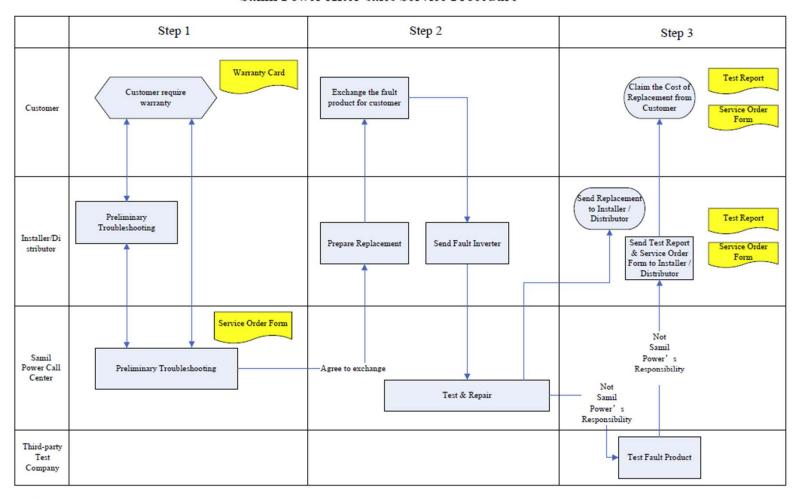




2. Warranty



Samil Power After-sales Service Procedure



Remarks

- 1. Samil Power Installer have to respond customer request with 48 hours;
- 2. Replacements should come from installer/distributor directly;
- 3. The first replacement maybe new, the later inverter should be equivalent device and its warranty period continuing from the fault device;
- 4. Installer/distributor replace inverter for one time, Samil Power pay USD120 service charge, add extra USD25 if for same place;
- 5. If not quality problem after being tested, installer/distributor could claim the service fee from customer.











3. Marketing



Exhibitions 2010-2011

05-07 May 2010 SNEC2010 Shanghai

09-11 June 2010 InterSolar 2010 Germany

06-09 Sept 2010 25th PVSEC 2010 (EU) Valencia (Spain)

17-19 Nov 2010 The PV TECH 2010 (Italy Milan)

09~11 Dec 2010 ENERGAIA 2010 (France Montpelier)

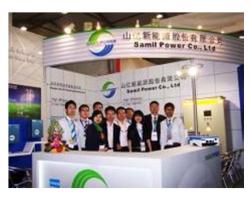
22~24 Feb 2011 SNEC2011 Shanghai

06~08 May 2011 SOLAR EXPO 2011

08~10 June 2011 Intersolar 2011 Germany

12~14 July 2011 Intersolar North America 2011

17~20 October 2011 SolarPower international 2011





4. Our strengths



- Capital: 12milion Euros
- Production Capacity: 4GW
- Product Range: 1.5KW 500KW inverters
- R &D Capacity: More than 150 R&D experts.
- Innovations & Patents: more than 20 patents
- Factory: State-of-the-art production facilities,
 comply with ISO-9001 & ISO-14000 certifications
- International Sales & service network: Germany,
 Australia, Italy, Spain, France, China, UK, etc.

High Efficiency Radiator

高效交叉网格式功率半导体散热器



5. What We Offer



We are here to provide

✓Top Products

✓ Excellent Service

✓ Best Quality/Price Relation









Oversea Installation Cases



- 100KW Torino, Italy5KW inverters installe
- •5KW inverters installed on indoor wall



- •90KW Piemonte, Italy
- •5KW inverters installed on outdoor wall



Oversea Installation Cases



- •1200KW, Pizza factory, Venice, Italy
- •3KW inverters installed



Oversea Installation Cases



12.7KW Rooftop Project in Daufenbach, German5KW inverters installed



Oversea Installation Cases





- •New South Wales, Australia
- •3-5KW inverters installed
- Outdoor roof system





- Aignan, France
- •3.3KW inverters installed
- Outdoor roof system



Oversea Installation Cases







- •125 KW Surabaya Military School, Indonesia
- •5KW and 100KW inverters installed
- Outdoor roof system



Oversea Installation Cases



- •1MW Project in Macedonia
- •100KW inverters installed
- Outdoor Power Plant

S SO100K



China Installation Case







- •10 KW Suqian factory, Jiangsu Province, China
- Outdoor ground system
- Monitoring System: Sunny Manager
- Installation time: October, 2009
- Product Model: SR4K4TLA1



China Installation Case





Shanfu 1MW PV Grid-tied Plant (Shanghai Solaryouth)

Installation time: November, 2009

Product Model: SR5KTLA1



China Installation Case





•60kW PV Grid-tied Plant (Jiangsu Yueyang)

Installation time: September, 2009

Product Model: SR5KTLA1











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